LBP LEASING AND FINANCE CORPORATION STRATEGIC PERFORMANCE MANAGEMENT SYSTEM (SPMS) (2024)

A. STATEMENT OF POLICY

LBP Leasing and Finance Corporation (LLFC or the Corporation) implements a Strategic Performance Management System (SPMS) as a means of measuring the individual performance of each officer and employee. Individual performance is measured for the following purposes:

- 1. Determining the extent of attainment of targets.
- 2. Identifying personnel strengths and weakness.
- 3. Acquiring inputs on the personnel development and training needs of the personnel.
- 4. Determining the incentives that may be granted on the basis of the individual
- 5. performance and on the comparative performance of each individual as against the others and the resulting contribution of each individuals' actual performance to the attainment of the corporate targets.
- 6. Qualifying personnel for promotion and/or lateral transfer to another unit in the Corporation.

B. RATIONALE/BACKGROUND

GCG Memorandum Circular No. 2015-06 mandates the establishment and implementation of a Strategic Performance Management System (SPMS) approved by the Civil Service Commission (CSC) or its equivalent. The existing Performance Appraisal System of LBP Leasing and Finance Corporation (LLFC), currently the equivalent of the CSC SPMS, is revised to be more aligned to the CSC SPMS model as provided in CSC MC NO.6, s. 2012 (March 19, 2012) and CSC Resolution No. 1200481 dated March 16, 2012.

The basic elements present in the CSC SPMS model are integrated into the LLFC SPMS include alignment of performance goals to the organization's performance scorecard and objectives, clear delineation of rater and ratee's roles, and presence of information system to support performance monitoring.

C. OBJECTIVES

- 1. To concretize the linkage of organizational performance with the LLFC Strategic Plan, and LLFC's corporate performance scorecard and objectives under the GCG Performance Evaluation System (PES) for the GOCC Sector.
- 2. To ensure organizational effectiveness and improvement of individual employee efficiency by cascading institutional accountabilities to every level of the organization anchored on the establishment of rational and factual basis for performance targets and measures.

3. To ensure adherence to the principle of performance-based tenure and reward system and link performance management with other Human Resource programs.

D. COVERAGE

The LLFC SPMS guidelines shall cover all full-time regular officers and employees, whether permanent, temporary or co-terminus, and all LLFC Groups / Units including the Office of the President/CEO for the full performance management cycle.

E. DEFINITION OF TERMS

Competency	A discussion that focuses on the strengths, competency							
Assessment	related gaps and the opportunities to address these							
	gaps.							
Non-Ratable	Employees who have rendered below 3 months of							
	actual service within the performance year.							
Performance Evaluation	The 5-point rating scale to be used in determining the							
Rating Scale	level of accomplishment versus performance target.							
	Each level of 1, 2, 3, 4, 5 (highest) has a specific							
	qualitative description.							
Performance Measures	Performance dimensions/criteria that contribute to or							
	support the outcome/s that the Corporation aims to							
	achieve. The general categories of performance							
	measures are as follows:							
	a. Quality (Q) – Extent to which actual							
	performance compares with targeted							
	performance.							
	The degree to which objectives are achieved,							
	the extent to which targeted problems are							
	solved, and in management, effectiveness							
	relates to getting the right things done at the							
	right time.							
	b. Efficiency (E) – The extent to which time or							
	resources are used for the intended task or							
	purpose; measures whether targets are							
	accomplished with a minimum amount or							
	quantity of waste, expense, or unnecessary							
	effort.							
	c Timeliness (T) Measures whether the							
	c. Timeliness (T) – Measures whether the deliverable was done on time, in accordance							
	with internal guidelines, requirements of							
	clients/stakeholders, and rules and regulations.							

Ratee	Pertains to the Group / Unit, officer and staff whose								
	Perfains to the Group / Unit, officer and staff whose performance is to be rated based on agreed targets and standards.								
	Refers to the immediate supervisor of the Ratee, who, by nature of his/her position or authority assigns work to								
Rater	Refers to the immediate supervisor of the Ratee, who,								
	by nature of his/her position or authority assigns work to								
	be Ratee; monitors and evaluates the same on the								
	basis of agreed targets and standards; coaches Ratee								
	on a regular basis and counsels him/her when need								
	arises.								
SPMS Calendar	A table of activities in the Performance Management Cycle from January to December. It shows an overview								
0011016	f the timeline and deadlines for the said activities. Consists of teams which primarily carries out its								
SPMS Key Players	Consists of teams which primarily carries out its assigned duties/responsibilities as follows:								
	·								
	 a. Performance Management Team (PMT) – oversees alignment of Plans and Programs with 								
	the organizational targets; Formulates policies								
	and guidelines on LLFC's SPMS.								
	and guidelines on EEI 03 or Mo.								
	b. Performance Calibration Team (PCT) –								
	undertakes the annual calibration of officers and								
	employees based on performance ratings of the								
	individuals and the Groups/Units; and identifies								
	top performers for grant of Performance-based								
	bonuses and other awards and incentives								
Standard Forms	The prescribed performance appraisal forms for Groups								
	/ Units, Officers and Staff which indicate performance								
	targets, actual accomplishments and performance								
	ratings, categorized as follows:								
	a. Group/Unit Performance Commitment &								
	Review form – for Groups/Units (G/U PCR)								
	b. Individual Performance Commitment &								
	Review form for Staff - (IPCR-S) – for staff with								
	General and Professional functions (JG 4 to 15)								
	c. Individual Performance Commitment &								
	Review form for Officers - (IPCR-O) – for								
	officers with Supervisory/Managerial functions (JG10 and above with RATA)								
Success Indicators	Performance level yardsticks consisting of performance								
Carron management	measures and performance targets.								
Summary of Individual	Lists the ratings of all ratees in each Group/Unit and								
Ratings	indicates the average of all performance ratings of								
	ratees in one Group or Unit.								
L	<u> </u>								

F. MECHANICS OF THE SYSTEM

1. PERFORMANCE PLANNING & COMMITMENT

- a. Organizational Planning activities:
 - i. LLFC's Strategic Planning, conducted every five (5) years, lay down the Corporation's thrusts and directions. Strategic directions and initiatives are determined in connection with the following:
 - Internal and external environment scan, conducted through a SWOT (Strengths, Weaknesses, Opportunities, Threats) Analysis, and direction-setting workshop.
 - Strategic directions and initiatives, consistent with the Corporation's vision and mission and aligned with its business goals.
 - Measure of success based on the positive impact on the Corporation's mandated and priority sectors.
- ii. The PMT shall adopt LLFC's current processes and activities being performed in the formulation of the LLFC's corporate strategies, operational plans and programs.
- iii. The Table of LLFC's organizational objectives as reflected in Performance Scorecard shows the Corporation's Performance Agreement submitted to the Governance Commission for GOCC's (GCG) to be accomplished each year.
- iv. LLFC's Corporate Planning, conducted every year, is a forum where the strategic thrust is laid out, commitments are set, partnerships are forged, and availability of resources is affirmed. The participants include the Heads of Groups and Units, the LLFC Board of Directors and those that may be selected to attend. "Theme Leaders" and "Objective Owners" are designated from the Corporate Planning participants to ensure the delivery of targets under the LLFC strategy map.
- v. The Plans and Programs for each Group/Unit are finalized after the LLFC's Corporate Planning. It serves as a primary strategy map or reference of Group/Unit targets, which shall also be the basis for verification of actual accomplishments at the end of each rating period.
- vi. Employee's performance targets for given rating period which are duly approved by the Performance Calibration Team (PCT) may still be modified based on changes brought about by new mandates and programs conceived and determined as may be necessary.
- vii. The PCT shall confirm modifications done in the performance targets or Key Result Areas (KRAs). A copy of a justification letter/memo and date of the recalibration of KRAs shall be provided to PCT.
- viii. Performance measures shall be aligned with the approved LLFC Rating Scale.

- ix. Retrieval of IPCRs for purpose of changing KRAs/targets and performance measures shall not be allowed. Submitted performance appraisal reports (with rating) shall be considered final.
- b. LLFC Group/Unit and Individual Performance Planning activities:
 - i. Performance Planning sessions for Groups/Units, shall be done prior to the start of each performance period, using the following form:
 - Office Performance Commitment and Review form (G/U PCR), for LLFC Groups/Units.
 - ii. Performance Planning sessions for Officers and Staff of each Group/Unit, shall be done prior to the start of each performance period, using the following forms:
 - Individual Performance Commitment and Review form, (IPCR-S) for Staff.
 - Individual Performance Commitment and Review form, (IPCR-O) for Officers.
 - iii. The frequency of performance planning sessions shall be as follows:
 - Annual performance planning for Groups/Units.
 - Annual performance planning for officers and staff.
 - iv. The following shall be discussed, agreed upon and finalized by the rater and ratee during each planning session:
 - Key Result Areas (KRAs).
 - · Performance measures for each KRA.
 - Success Indicators for each KRA.
 - v. The rater and the ratee shall discuss and clarify performance expectations from which the ratee's accomplishments shall be evaluated.

These performance expectations are measured through the identified KRAs which shall include a combination of, or all the following performance dimensions, whichever is applicable:

- Quality
- Efficiency
- Timeliness
- vi. The Performance Management Team (PMT) shall ensure the following:
 - Unit and Individual KRAs are SMART: S Specific, M Measurable, A-Attainable, R- Relevant, T-Timely.
 - Individual performance targets and performance measures are not lower than the standards set at higher levels.

 Success Indicators and performance measures are relevant and supportive of LLFC's objectives.

2. PERFORMANCE MONITORING & COACHING

Performance monitoring and coaching involves behavioral observations and documentation of the ratee's progress on the job. This shall be documented using the Performance Monitoring and Feedback Form. The result of this monitoring shall serve as basis in performance assessment/evaluation. Likewise, it shall determine appropriate performance interventions as necessary, such as coaching, counselling, mentoring and proposals for training.

- a. Organizational Performance Monitoring activities:
 - i. Monitoring of actual performance of the Group/Unit vis-a-vis long term goals and strategic thrusts.
 - ii. Development of possible program and policy improvements based on the result/s of the monitoring of actual performance.
 - iii. The Management Services Unit (MSU) shall maintain an information system that records the Corporation's trend line of LLFC's actual performance over time, to validate its congruency with long term plans/goals.

b. Individual Performance Monitoring

- i. The rater shall write down critical incidents as observed, and the result of performance monitoring and interventions done with the ratee, using the Performance Monitoring and Feedback Form. The noted critical incidents shall be based on reported accomplishments, and regular observations being done by the rater.
- ii. Work performance intervention, i.e., coaching, counselling, mentoring, work modification of ratees, in order to address factors that help or hinder effective work performance.
- iii. Performance and professional development of ratees, (i.e., training, job transfer, continuing education)

3. PERFORMANCE REVIEW & EVALUATION

The actual accomplishment is rated using the revised 5-point Performance Evaluation Rating Scale. The performance standards for each rating point (5 - Highest, 4, 3, 2, 1) shall be continuously revisited and discussed by the PCT based on relevance of performance criteria to specific KRAs, thrusts or mandate within the respective Group / Unit.

The following are the policies in evaluating the performance accomplishment vs. KRAs/targets:

- a. For Groups/Units:
 - Performance evaluation shall be done annually ending in December 31 of every year.
 - ii. The Group/Unit shall be given an assessment by the PMT using the Group/Unit Performance and Commitment Report (G/U PCR).
 - iii. All G/U PCR ratings shall be calibrated by the Performance Calibration Team (PCT).
- b. For Individual Ratees (officers and staff):
 - i. There shall be annual performance rating period ending on December 31st of the Performance Year (PY) in review, both for Officers with Supervisory/Managerial functions (JG10 and above with RATA) and for employees with General/Professional functions (JG4 to 15).

Fully and properly accomplished performance appraisal reports shall be submitted to Corporate Services Group (CSG) not later than January 31st of the year following the PY in review. If the following reports cannot be submitted within the established deadline, the rater/ratee shall inform CSG accordingly stating the reason for the extension and specific date of submission of the same:

- Individual Performance Commitment and Review form, for Officers (IPCR-O).
- Individual Performance Commitment and Review form, for Staff (IPCR-S).
- Group/Unit Performance Commitment & Review form (G/U PCR) for Groups/Units.
- Summary of Individual Performance Rating
- ii. The ratee shall be given an initial assessment by the rater which shall be finalized by the PMT based on the Performance Rating Scale.
- iii. The rater shall initially assess and evaluate the performance of the ratee based on the following:
 - Record of accomplishments and regular observations on work progress as indicated in the Performance Monitoring & Feedback Form.
 - Verified proof of performance (success indicators).
 - Performance targets versus performance measures/success indicators.
- iv. The rater shall discuss the result of the initial assessment with the ratee, prior to submission of the performance appraisal form to the PMT.

- v. The average of all the ratings of employees in each Group/Unit shall be computed. This shall be indicated in the Summary of Individual Rating Form. The said average shall not go higher than that of the collective performance assessment/evaluation of the Group /Unit.
- vi. Group/Unit Heads and the PMT shall ensure the accurate and timely preparation of Summary of Individual Ratings and that ratees are notified of their final approved rating. Recalibration of performance ratings shall be done if the average of all individual ratings is higher than that of the Group's / Unit's rating.
- vii. The Summary of Individual Performance Rating shall include all incumbent employees as of the given rating period including those who were transferred or reassigned from other Groups/Units.
- viii. In case of transfer or reassignment from one Group/Unit to another by promotion or reassignment, the officer or staff shall be rated in the unit where he served longest. If the ratee served both previous and current place of assignment with equal duration, he/she shall be rated in the more recent unit.

Submission of the performance appraisal reports for the period/s not specified above shall also be required for records purposes.

c. Computation of TPS and Final Rating

Scores to be given under the Q, E, T shall be based on the following:

Scores	Equivalent
	performance measures
5	FOR NON-FIXED TARGETS,
	Performance exceeded expectations by 30% and
	above of the planned non-fixed targets.
	Performance demonstrated was exceptional in terms of quality, technical skills, creativity, and initiative, showing mastery of the task. Accomplishments were made in more than expected but related aspects of the target.
	<u>FOR FIXED TARGETS</u> , performance should have reached at least "100% accomplishment of the planned fixed target".
	Require accomplishments of 100% of the targets such as those pertaining to money or accuracy of those which may no longer be exceeded. Fixed Targets are Key Result Areas (KRAs) wherein the

Scores	Equivalent						
	performance measures						
	full accomplishment may not be exceeded by						
	100%. Some KRA examples are:						
	Financial Targets						
	ISO QMS Certification						
4	FOR NON-FIXED TARGETS, performance						
	exceeded expectations. All goals, objectives and						
	targets were achieved above the established standards.						
	Statidards.						
	Ratee's performance exceeds planned targets by						
	15% to 29%.						
	FOR FIXED TARGETS, performance should						
	have reached at least "90-99% accomplishment						
	of the planned fixed target".						
3	FOR NON FIVER TARGETS performance mot						
J	FOR NON-FIXED TARGETS, performance met expectations in terms of quality of work,						
	efficiency and timeliness. The most critical						
	annual goals were met.						
	dimitali gene nore men						
	Ratee's performance meets 100% or exceeds						
	planned targets up to 14%.						
	FOR FIXED TARGETS, performance met 80-						
	89% of the planned fixed targets.						
2	FOR NON-FIXED TARGETS, performance failed						
_	to meet expectations, and/or one of the most						
	critical goals were not met.						
	Ratee's performance only meets 51% to 99% of						
	the planned targets.						
	FOR FIXED TARGETS, performance only met						
	70-79% of the planned fixed targets.						
1	FOR NON-FIXED TARGETS, performance was						
·	consistently below expectations, and/or						
	reasonable progress toward critical goals was						
	not made.						
	Significant improvement is needed in one or						
	more important areas.						

Scores	Equivalent performance measures
	Ratee's performance only meet 50% or below the planned targets.
	FOR FIXED TARGETS, performance failed to deliver most of the targets by 69% and below.

Computation of scores shall follow the normal averaging, wherein success indicators (Q, E, T) shall be treated equally. Result of average rating will be multiplied to the percentage weight. All weighted average scores shall be added and will result to the Total Point Score (TPS).

Example below:

KRA	Q	Е	Т	Avera	ge Rating	Weighted Average
1						Rating
(20%	5	5	4	4.67		0.934
)				*Computati	ion below	*Computation below
				<u>5+5+4</u> =4.666		4.67*20%
				3		

Scores under the TPS shall be rounded off to two decimal places and provide the equivalent adjectival rating as follows:

Outstanding	5.00
Very Satisfactory	4.00 – 4.99
Satisfactory	3.00 – 3.99
Unsatisfactory	2.00 – 2.99
Poor	1.00 – 1.99

Submission of Performance Appraisal Forms

- i. For IPCRs, the performance appraisal forms are to be accomplished in original triplicate and distributed as follows:
 - (1) Copy 1 CSG.
 - (2) Copy 2 Ratee; and
 - (3) Copy 3 Group/Unit file
- ii. Copy of the IPCR for Group/Unit file is retained within the Group/Unit for reference purposes (i.e., Audit purposes, CSC requirement, and promotional requirement).
- iii. For OPCRs, the performance appraisal forms are to be accomplished in original triplicate and distributed as follow:
 - (1) Copy 1 CSG
 - (2) Copy 2 MSU
 - (3) Copy 3 Group/Unit Head

d. Qualifications for Ratable Performance

When the leave of absence is officially approved, the minimum appraisal period for officers and staff is at least 90 calendar days or three (3) months in a semester, while maximum is one (1) calendar year.

The above-mentioned provision is also applicable for new hires, separated employees and employees with approved leave of absence. KRAs will focus on existing responsibilities for the given period.

For purposes of performance evaluation and granting of performance-based incentives, ratable performance shall be based on GCG's Performance Based Bonus guidelines.

Non-Ratable

Non-ratable employees will not submit an IPCR. However, the rater shall submit a memo/letter to CSG indicating the name of the ratee and date/s present for the performance year.

e. Appeals on the performance rating

- Filing of appeal shall be to the PMT. If conflict cannot be resolved at the PMT, the appeal may be elevated to the LLFC Corporate Governance Committee.
- ii. Any appeal/protest in the performance appraisal report of Groups/Units or employees shall be addressed to the PMT within fifteen (15) days from receipt of the final performance appraisal.

Petitions must be written and duly supported by justification/s and pertinent documents.

If said appeal is not resolved within one month by the PMT, this shall be elevated to the LLFC Corporate Governance Committee within fifteen (15) days after the one month deliberation period of the PMT, following the procedures in filing an appeal.

- iii. Refusal of the ratee or Group/Unit Head to affix his/her signature in the performance appraisal report must be duly supported by a copy of the written appeal addressed to the PMT within the required timeline. Otherwise, HRMU shall consider the performance appraisal rating as final and shall proceed with the recording of said performance rating accordingly.
- iv. Retrieval of performance reports already submitted to HRMU shall be allowed for the purpose of recalibration of the performance rating/s by the PMT, only within 30 days upon receipt of these reports by HRMU. Otherwise, performance rating/s shall be considered as final. The recalibrated rating shall be submitted to HRMU within fifteen (15) days from the date of retrieval of the performance report from HRMU.

- v. A group/unit or individual ratee, shall not be allowed to protest the performance ratings of other group/unit or co-employees.
- vi. Formal appeal to LLFC's grievance machinery shall be considered but only as last resort after all possible interventions have been made. All forms of dialogue or hearing shall be fully documented and submitted to CSG indicating the PMT's final resolution on the appeal.

f. Sanctions

- i. Non-submission or unjustifiable delay in the submission of the performance appraisals, unless a written explanation for such has been accepted by CSG, is a ground for:
 - Deferment of performance-based personnel actions and performance-based incentives.
 - Administrative sanction for violation of reasonable office rules and regulations and simple neglect of duty for the raters or ratees or any employee responsible for the delay or non-submission of appraisal reports, subject to the result of investigation in accordance with the Policies and Procedures on Disciplinary Process in the LLFC Human Resources Management Policies and Procedures Manual.
- ii. Two (2) successive Unsatisfactory ratings or a single Poor rating shall be grounds for dropping from the rolls but only after due process has been sought and all possible documented corrective measures have been exhausted.

4. DEVELOPMENT PLANNING

Development Planning, which is covered under the LLFC SPMS Calendar shall be done by the rater with the ratee at the end of each Performance Rating Period, with the following activities:

- Competency Assessment, which entails discussion of observed strengths, competency gaps, ways to address performance gaps, career paths and alternatives, and developmental interventions/personnel actions i.e., promotion, reassignment, training, etc.; and,
- ii. Development Plan to improve or correct performance of employees with Unsatisfactory and Poor performance ratings, which shall include action plans, indicating timelines and effective ways to monitor work progress agreed by the rater and ratee.

G. DUTIES AND RESPONSIBILITIES

- 1. The **PERFORMANCE MANAGEMENT TEAM (PMT)** shall be composed of the LLFC Management Committee as follows:
 - a. Composition

Chairperson : LLFC President & CEO

Members : Head – Account Management Group

Head – Account Servicing Group Head – Corporate Services Group

Head – Team B, Account Management Group

Head – Office of General Counsel Head – Risk Management Unit Head – Compliance Unit

Head - Internal Audit Unit Employee Representative

The HRMU under CSG shall serve as the PMT Secretariat.

- b. The PMT shall have the following functions and responsibilities:
 - i. Primarily responsible for the implementation of the SPMS including formulation / enhancement of SPMS policies and guidelines.
 - ii. Set performance goals, mission and vision, thrusts, and directions of LLFC.
 - iii. Ensure that the processes and activities performed in the formulation of the LLFC's corporate strategies, operational plans and programs are aligned to its vision and mission, responsive to its social mandate and compliant to government regulations.
 - iv. Sets Corporate and Group/Unit performance goals/objectives and performance measures vis-à-vis the Performance Agreement with the GCG.
 - v. Determines corporate target setting period and aligns the same with the GCG Performance Agreement Negotiations (PAN) schedule.
 - vi. Cascade corporate/organizational targets to respective Group/Unit Heads and rates and ensure alignment of Key Result Areas (KRAs) with the Corporation's strategic objectives and that work distribution to Groups/Units is rationalized.
- vii. Approves Group/Unit performance commitment and rating.
- viii. Assesses performance of the Groups/Units.
- ix. Sets consultation meeting of all Group/Unit Heads for the purpose of discussing the targets set in the Group/Unit performance commitment and rating form

- x. Act as coach/mentor and ensure that performance of Groups/Units is on track.
- xi. Ensure accomplishment of the Performance Monitoring & Feedback Form to serve as basis for coaching/mentoring and other interventions.
- xii. Recommend/approve training programs that will help the members of the organization understand and effectively implement the LLFC's SPMS.
- xiii. Acts as appeals body for performance management issues of the Corporation.
- xiv. Adopts its own internal rules, procedures, and strategies in carrying out the above responsibilities including schedule of meeting and deliberations and delegation of authority to representatives in case of absence of its members.
- **2.** The **PERFORMANCE CALIBRATION TEAM (PCT)** shall be composed of the LLFC President and CEO and the Group Heads, as follows:
 - a. Composition

Chairperson : LLFC President & CEO

Members : Head – Account Management Group

Head – Account Servicing Group Head – Corporate Services Group

Head - OGC

The PCT Chairperson shall designate the PCT Secretariat.

- b. The PCT shall have the following functions and responsibilities:
 - i. Consolidate, review, validate and assess the reported accomplishments of Groups/Units and individuals.
 - ii. Undertake the annual calibration of officers and employees based on performance ratings of the individuals and the Groups/Units and identifies top performers for grant of Performance-based bonuses and other awards and incentives.
 - iii. Ensure that all Groups/Units and ratees under are informed of their final rating.
 - iv. Finalize the ratees' skills assessment, Professional Development Plan, and other performance interventions.
 - v. Recommend personnel actions/movements based on the Development Plan and skills assessment.

- vi. Assess all candidates for promotion in order to make strategic talent decisions.
- vii. Adopt its own internal rules, procedures, and strategies in carrying out the above responsibilities including schedule of meeting and deliberations and delegation of authority to representatives in case of absence of its members.

3. GROUP/UNITS, OFFICERS AND STAFF shall perform the following duties:

- a. Act as partners of the PMT in meeting organizational performance goals.
- b. Cooperate with supervisor on developmental and performance interventions whenever necessary (Coaching/Counselling); and
- c. Ensure participation to the recommended developmental interventions such as training/skills development and action plans for offices.

4. RATERS shall perform the following duties:

- a. Raters' KRAs must include supervising and monitoring of the performance of all staff under his/her holding Group/Unit. He/she must ensure submission of complete set of IPCRs with correct computation of the rating, including the monitoring of performance and feedback form, development plan form and observation on behavioral factors.
- In case of transfer or reassignment from one unit to another by promotion or reassignment, the rater shall rate in the unit where he/she served the longest.
 If the rater served both previous and current place of assignment with equal duration, he/she shall rate in the more recent unit.
- c. Raters who will be leaving the Group/Unit due to transfer or separation from service should provide interim rating of his/her staff with a performance period up to the last date of his/her service in the Group/Unit for turnover to the incoming Rater.
- d. Employees who are on detail or secondment to another group/unit shall be rated in their present or actual group/unit copy furnished their mother group/unit. The ratings of those who were detailed or seconded to another office during the rating period shall be consolidated in the office, either the mother office or present office, where the employees have spent longer during the rating period.

5. THE CSG - HUMAN RESOURCE MANAGEMENT UNIT shall perform the following duties:

a. Monitor and ensure submission of the following:

- i. Group/Unit Performance Commitment and Review form (G/U PCR) duly accomplished and signed.
- ii. ICPR-S and IPCR-O duly accomplished and signed.
- iii. Summary of Individual Performance Ratings.
- b. Provide written notice to concerned Heads and ratees who obtain Unsatisfactory or Poor rating.
- c. Generate regular SPMS reports and provide necessary data, upon request.
- d. Integrate developmental interventions with the HR Development Plan.

H. OTHER PROVISIONS

- 1. Officers and staff who shall be on official travel, approved leave of absence, training or scholarship programs and who have already met the required minimum rating period of at least three (3) months of actual performance or service are required to submit their performance targets and accomplished performance appraisal forms before they leave the office.
- **2.** For purposes of performance-based personnel actions, and performance-based benefits, employees who are on official travel, scholarship, or training, will refer to Qualifications of Ratable Performance.
- 3. Only officers and employees whose numerical performance rating for the required period is at least Very Satisfactory Rating shall be considered for promotion or upgrading of position under the LLFC's approved job levelling system. Performance rating obtained in the immediately preceding rating period shall be used as basis for the above-mentioned personnel action.
- **4.** The LLFC SPMS shall be linked with LLFC's HR plan, and implementation of performance-based merit incentives. Performance ratings finalized by the PCT shall be accessible to authorized personnel, through the Human Resources Management Unit, for the purpose of processing of personnel actions such as promotion, application for scholarship, and request for trainings, among others.

LBP LEASING AND FINANCE CORPORATION **Summary of Individual Performance Ratings** Name of Group / Unit: Average of Individual Rating: ___ **Employee** Name of Officers including the Pay **Numerical Adjectival Rating Head of Group / Unit** No. Grade Rating 1 2 3 4 5 6 Total Numerical Rating of Officers **Employee Numerical** Pay Name of Staff **Adjectival Rating** No. Grade Rating 7 8 9 10 11 12 **Total Numerical Rating of Staff** Summary (Average) of Individual Rating = _ Office Rating reflected in the OPR = __ Total number of ratable personnel = Not included in the total number of ratable personnel under this Unit: Please specify the reason for non-**Employee** inclusion, i.e., non-ratable NAME Pay Grade No. performance, transfer to another Unit, etc.

We hereby certify that the Summary/Average of the rating in the Office Performance Commitme	of Individual Performance Rating is not higher than ent and Review (OPCR) form of this Group/Unit
Signature over Printed Name of Head of Group/Unit	Signature over Printed Name of Rater

Note: Please refer to the next page for the pointers in preparing the Summary of Individual Rating form.

Pointers in Preparing the Summary of individual Performance Rating Form

In case of transfer/reassignment from one Unit to another, the officer/employee shall be rated in the Unit where he/she served longest. In case of equal duration, he/she shall be rated in the more recent Unit. Submission of IPCRs for the period not specified herein shall also be required for records purposes and for validation of performance based rewards/incentives, if any.

- C. Submission of the Summary of Individual Performance Rating Form
 - a. The summary of Individual Performance Rating form shall be attached to the Group's/Unit's duly signed and accomplished Office Performance Commitment & Review Form to be submitted to the Corporate Services Group not later than January 31st of the year following the Performance Year in review.
 - b. The average of all the individual performance rating shall not be higher than the performance rating of the Office as indicated in the Office Performance Commitment and Review form (OPCR).



LBP Leasing and Finance Corporation Strategic Performance Management System (LLFC SPMS) Group/Unit Performance Commitment Review Form

ANNEX B

Group/Unit			Rated by:						
Rating Period:			Other Details						
			PERFORMANCE	FCONTRACT					
	t the employee in the attains gress within the performance			nplish the targets indicated an	id be monit	tored on	work pro	gress within	the performance
	Rater/Date			Pati	ee/Date				
Performance C				Performance Rating	ee/Dute				
%	KRAs		ndicator/s (Quality,	Actual Accomplishment	Q	E	Ť	A	Average Score
		Q:							
		T:							
		E:						#DIV/O	#DIV/OI
		Q.							
		T:							
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	Additional Comments/Ren	arks on Performan	re i.e., additional workloa	ed, adjusted KRAs, etc.	L J			PUIVIU	#DIV/01
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1	PART I. PERFORMAN	ICE RATING FO	OR PY -		Tota	al Poin	t Score	(TPS)	0.00
Discussed with:									
The assessment of m	y performance has been dis	cussed and shown	by my immediate supervi	isor	Equ	ivalen	t Adj. F	Rating	FALSE
					201-176		Ratin	g Scale	
Ratee's Signatu	re (Above Printed N	ame)		Date	1335	5.00	SECTION AND ADDRESS.	Outstandin	10
Recommending Approval:				4.00	to	4.99	Very Satisf		
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Rater's Signatu	re (Above Printed No	ame)		Date	1.00	to	1	Poor	
Unit/Group Hed	nd		Date	Performance Calibration Chairman Dat			Date		



LBP Leasing and Finance Corporation Strategic Performance Management System (LLFC SPMS) Individual Performance Commitment Review Form - For Staff | JG 4 to 15

ANNEX C

Name			Group/Unit						
SG									
PY PY			Details on Promotions/Re-						
Position Title			assignments, if any						
Position Title				NEE CONTRACT					
			PERFORMA	ANCE CONTRACT					
	assist the employee in the iter work progress within th		I hereby agree to accom	rplish the targets indicated and b	e monitore	d on wo	rk progre	ss within the	performance period
	Rater/Date				ee/Date				
I he	reby note the agree	ment between i	the rater and rate	e in attaining the work t	argets w	vithin	the per	formance	period.
		Depo	rtment/Group He	ead					Date
	Performano	e Commitment		T .	Perform	mance	Ratin	3	
%	KRAs	1,10,000,000	dicator/s (Quality, cy, Timeliness)	Actual Accomplishment	Q	E	т	A	Weighted Average Score
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0%	Additional Comments/Re	mants on Performant	e i.e., adolficinal worklo	ad, adjusted KRAs, etc.					
	PART I. PERFOR	MANCE RATING	FOR PY		Total	J Poin	t Sene	(TPS)	0.00
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Bertal Tra				-	Barres	91813	Rat	ing Scale	A ARABAN
Ratee's Signature (Above Printed Name) Recommending Approval:			Date	503.000	5.00	Total Vice	Outstandi	Appropriate the second	
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					3.00	to	the latest transfer	Satisfactor	Section of the second section of
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Unit/Group) Head		Date	Performance Calib	ration C	hairm	an		Date
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LBP Leasing and Finance Corporation Strategic Performance Management System (LLFC SPMS) Individual Performance Commitment Review Form - For Staff

	PART II	. PERFORMANCE MONITOR	ING AND FEEDBACK FORM	
Rater's Co	mments/Observations			Conforme (Initials)
	Indicate the Area/s of the job	Remarks/Comments	Ratee's Response	
Date:				Rater:
				States
Date:				Balar
				Ratee
Date:				Bater:
				taine
Date:				Bater.
				Patie
Additiona	Comments (if necessary):			
	Please place a check mark for no of Performance for PY	ras monitored regularly and w d observations done within the the tasks given to me. I will	as rated based on actual accomplishing Rater's Signati [Above Name]	are Date otable ords and
			(Above Name)	
		PART III. DEVELOPME		
Kindly che	eck recommended/suggested training Business Writing	ngs/seminars/programs for Others:		At - The lates
1	Communication Skills	L ONES.		No Training recommendation
- 1	Project Management			Please state the reason why:
1	Coaching and Mentoring			
1	Supervisory			
	Time & Stress Management			
	Leadership Training			
	Personality Development			
	Technical (Microsoft Applications Organization			
	Timeline:			
rarget	Tittlesine.			
[We have accomplished completely the IFCR a information regarding the performance given		We acknowledge that we have sub- tederence due to an origining discur- performance rating including other flarget date of submission.	upon and resolution, regarding the final
	Rater			Ratee
	No signature of this form will not b	e recorded and shall be returned	to the rater indicating an incomplete subr	nission of the IPCR.



LBP Leasing and Finance Corporation Strategic Performance Management System (LLFC SPMS) Individual Performance Commitment Review Form - For Staff

PART IV. RATER'S ASSESSMENT/OBSERVATIONS ON RATEE'S BEHAVIOR This form shall be submitted to CSG as reference for any personnel action or movement, i.e., training, promotion, reassignment, etc. The behavioral factors stated below including the scope of its description shall be used to assess how well the rate manifests the Corporation's Core Values and corporate culture in accomplishing his work targets. The supervisor is encouraged to cite specific instances and documented performance monitoring observations to support the observations thereof. The result of this assessment shall not form part of the ratee's Final Numerical and Adjectival Rating. Please use the drop down list in choosing the desired rating per factors Factors: Rater's observations/comments Rating Core factors 1-5 for all employees : CUSTOMER AND INTERPERSONAL RELATIONS - The competency to work well with others by establishing and maintaining harmonious relationships with supervisors and clients 2. INITIATIVE AND DEPENDABILITY - The ability to complete and carry out required tasks with minimum supervision; to adopt a 'self-starting' rather than 'passively accepting' behavior; extent to which ratee can be counted upon to perform the job competently HONESTY AND INTEGRITY – The capacity to sustain uprightness and loyalty in the conduct of company business; the ability to act professionally and to project a positive image of the Bank 4. COMPLIANCE - The observed behavior of demonstrating adherence to external regulatory requirements (BSP, AMLC, PDIC, BIR, GCG, CSC, COA) and internal LBP policies and procedures applicable to the 5. ATTENDANCE AND PUNCTUALITY - The observed behavior of coming to office promptly and/or refers to the amount of time spent at work to complete assigned responsibilities Additional factors 6-8 for technical personnel and supervisors : 6. STRESS TOLERANCE - The facility to manage stress easily and readiness to adapt to changing situations 7. PLANNING AND ORGANIZATION - The effectiveness to determine what should be done, to anticipate needs and to schedule work properly in order to achieve results and meet deadlines JUDGMENT AND DECISION-MAKING – The ability to develop alternative courses of action and making decisions which are largely based on logical assumptions Additional factors 9-10 for supervisors : 9. LEADERSHIP - The manner of guiding, influencing, motivating and developing confidence of subordinates to work as a team and accomplish assigned task COACHING AND STAFF DEVELOPMENT – The competence to assist subordinates in maximizing their potential, achieve job mastery and foster career development OPTIONAL BONUS FACTORS For all levels : Please rate the employee on either or both factors only with an absolute rating of 5. 11. INNOVATIVENESS AND CREATIVITY - The ability to introduce new, practical and applicable ideas and methods that redound to operational effectiveness and efficiency 12. SELF-DEVELOPMENT AND SELF-DIRECTED LEARNING - The ability to take the initiative to develop and hone own skills and competencies for purposes of career development Date of submission: (date) Ratee's Signature (Above Printed Name)

No signature of this form will not be recorded and shall be returned to the rater indicating an incomplete submission of the IPCR.

Rater's Signature (Above Printed Name)

O

LBP Leasing and Finance Corporation Strategic Performance Management System (LLFC SPMS) Individual Performance Commitment Review Form - For Officers IC 10 and above

JG 10 and above

Name			Group/Unit						
SG			Details on						
PY			Promotions/Re-						
Position Title			assignments, if any						
			PERFORM	ANCE CONTRACT					
I hereby agree 5	o assist the employ	es in the attainment of the	I have been been been been						
targets and mor	stor work progress	within the performance period	Thereby agree to accor	nplish the targets indicated and b	e monitore	d an we	es progre	is within the	performance period
1 he	Rater/				ee/Date				
1.00	reby note the	agreement between	the rater and rate	e in attaining the work	argets v	vithin	the per	formance	period.
		Den	ortment/Group He	end				_	Date
	Perfo	rmance Commitment	remeny droup in	I	Perfor	mance	Ratio	,	Date
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Discuss	ed with:	IN CHIMPIACE ION INC	TORFI		Total	al Poir	nt Score	(TPS)	0.00
		y performance has been discu	ssed and shown by my	mmediate supervisor		_	_		
				The state of the s	Equ	iivaler	nt Adj. I	Rating	FALSE
							Rat	ing Scale	
Ratee's Sig	nature (Abov	e Printed Name)		Date		5.00		Outstandi	ng.
Recommen	nding Approv	al:			4.00	to	4.99	Very Satist	
					3.00	to	-	Satisfactor	
					2.00	10	2.99	Unsatisfac	tory
Rater's Sig	nature (Abov	e Printed Name)		Dote	1.00	to	1.99	Poor	
Unit/Com	n Hand		Date	No. de					
Unit/Group	y nead		Date	Performance Calib	ration C	.hairm	an		Date



LBP Leasing and Finance Corporation Strategic Performance Management System (LLFC SPMS) Individual Performance Commitment Review Form - For Officer

	RFORMANCE MONITOR	RING AND FEEDBACK FORM					
Rater's Comments/Observations Indicate the Area/s of thejob Remarks/Comments Ratee's Response		Ratee's Response	Conforme (Initials				
Date:			Rater:				
			Ratee				
Date:			Rater:				
Date			Ratee				
Date:			Rater:				
Date:			Ratee Rater:				
			Ratee				
Additional Comments (if necessary):							
Please place a check mark for no	ras monitored regularly and	d was rated based on actual accom	plishments. ter's Signature Date Above Name)				
observations/comments towards performance for the next perform		Rat	ree's Signature Date				
	PART III. DEVELOPMEN	NT PLAN FORM					
Kindly check recommended/suggested training	ngs/seminars/programs	for the ratee:					
Business Writing	Others:		☐ No Training recommendation				
Communication Skills			Please state the reason why:				
Project Management							
Coaching and Mentoring Supervisory							
Time & Stress Management							
Leadership Training							
Personality Development							
Technical (Microsoft Applications							
Organization							
Target Timeline:							
☐ We have accomplished completely the IPCR an information regarding the performance prior t		CSG's reference due to an o	ave submitted an incomplete IPCR for ongoing discussion and resolution hance rating including other forms. (date)				
Rater			Ratee				
No signature of this form will not be rec	orded and shall be returned t	o the rater indicating an incomplete so	ubmission of the IPCR.				



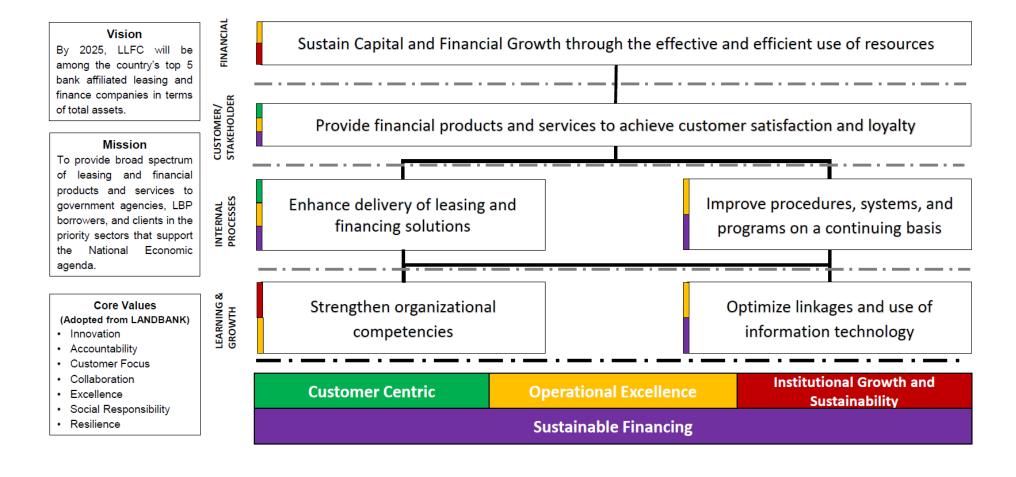
LBP Leasing and Finance Corporation Strategic Performance Management System (LLFC SPMS) Individual Performance Commitment Review Form - For Officer

PART IV. RATER'S ASSESSMENT/OBSERVATIONS ON RATEE'S BEHAVIOR

This form shall be submitted to CSG as reference for any personnel action or movement, i.e., training, promotion, reassignment, etc. The behavioral factors stated below including the scope of its description shall be used to assess how well the rate manifests the Corporation's Core Values and corporate culture in accomplishing his work targets. The supervisor is encouraged to cite specific instances and documented performance monitoring observations to support the observations thereof. The result of this assessment shall not form part of the ratee's Final Numerical and Adjectival Rating. Please use the drop down list in choosing the desired rating per factors

the drop down list in choosing the	e desired rating per factors	
Factors:	Rater's observations/comm	nents Rating
INNOVATIVENESS & CREATIVITY- The competency to initiate and		
implement new or improved policies, programs and activities other than		
those already identified and pursued by his/her office, and to take risks in		
WORK MANAGEMENT – The ability to plan and prioritize office		
activities, assign work properly, set appropriate standards, establish		
monitoring systems, and streamline office operations		
 JUDGMENT & DECISION-MAKING – The ability to develop 		
alternative courses of action and making decisions which are largely based		
on logical assumptions and objective evaluation of factual information		
COMPLIANCE – The observed behavior of demonstrating adherence		
to external regulatory requirements (BSP, AMLC, PDIC, BIR, GCG, CSC,		
COA) and internal LBP policies and procedures applicable to the		
performance of the ratee's duties.		
 HUMAN RELATIONS & LINKAGING – The ability to work effectively 		
with other officials/units in the Bank, other government agencies, local		
government units, political representatives and non-government		
organizations towards the accomplishment of organizational goals and		
objectives for effective delivery of services		
MANAGEMENT OF CONSTRAINTS & CONFLICTS – The ability to recognize, manage and overcome office difficulties and problems		
recognize, manage and overcome office difficulties and problems		
7. SELF-DEVELOPMENT & SELF-DIRECTED LEARNING — The ability		
to take the initiative to develop and hone own skills and competencies for		
purposes of professional development		
8. ATTENDANCE & PUNCTUALITY – The observed behavior of coming		
to office promptly and/or refers to the amount of time spent to complete		
assigned responsibilities		
O MANACEMENT O LEADERCUITO TO A LOTTO O CO		
MANAGEMENT & LEADERSHIP – The ability to influence, mobilize and support other people to work enthusiastically toward achieving		
objectives		
(Additional factor for officers with supervisory functions)		
10. COACHING AND STAFF DEVELOPMENT – The competence to assist		
subordinates in maximizing their potential, achieve job mastery and foster		
career development		
(Additional factor for officers with supervisory functions)		
The state of the s	Date of submission:	(date)
	Date of southission.	(uate)
Ratee's Signature (Above Printed Name)	Rater's Signature (Ab	ove Printed Name)

No signature of this form will not be recorded and shall be returned to the rater indicating an incomplete submission of the IPCR.



Competency Assessment Form

Name: Position: Group/Unit: Assessed by: Period Covered:

		Jur	1-24	Dec-24			
Competency	Required Competenc y Level	Current Competenc y Level	Competenc y Gap		Competenc y Gap		
Knowledge:	•						
Skills:							
Core Competencies							
Innovation							
Accountability							
Customer Focus							
Collaboration							
Excellence							
Social Responsibility							
Resilience							
Over-all Assessment/Gap							
		Discussed With:		Discussed With:			
Please rate your subordinate/s on their current competen SKILLS and KNOWLEDGE:	cy level.						
= Learning; 2 = Contributing; 3 = Leading; 4 = Shaping		Cian atura au	r Printed Name	Signature over Printed Name			
CORE COMPETENCIES:			r Frinted Name				
Please put "Sufficient" if the core competency is within the "Lacking" if below expectations, and "None" if competer							
whereas Sufficient = 2; Lacking = 1; None = 0 , numerical e- computation in Competency Gap.		Assessed by:		Assessed by:			
Computation: Competency Gap = Required Competency - Current Com Over-all Assessment/Gap = Sum of all Competency Gap	petency						
		Signature over	r Printed Name	Signature over Printed Name			

LLFC SPMS CALENDAR

LLFC SPMS CALENDAR			JA	NUARY	/ TO JI	JNE			JUL	YTOD	ECEM	IBER	
ACTIVITY	KEY PLAYERS RESPONSIBLE	JAN					JUN	JUL	AUG	SEP			DEC
1. Performance Planning and Commitme												1122	
Strategic Planning (Formulation of LLFC	PMS Champing		П					Г	1rt	1rt		Г	
stratogy, Operational plans & programs)	Fris Champian									uookaf		l	l
Annual Planning Conference		l						l	PY(tre	PY (2nd		l	l
									sossian	sossian		l	l
Annual Operational Planning Session	BHE AUST I			-				_	,	,	1st	_	
Carcading of Departmental Plans and	PMT Group & Unit Lovel		_	_		_		_	_			1rt	
Programs; Office Performance Contract		l						l				ueek	l
proparation	PMT Group & Unit Lovel	l						l					l
Opening of the online spms to submit													
Office Performance Contract for review	PMT Group & Unit Loval												1rt uoo
Approval of Final Office Performance Co		l						l				l	within
	BUTS ALLSI I											l	the month
Discourse to the latest to the second state of the	PMT Group & Unit Lovel		_	_									
Dircur Individual Commitments with individual ratees								l				l	uithin the
inalviadal racess	PMT Group & Unit Lovel, Individual Rates											l	month
Submit the signed agreed Individual	The state of the s	.		-									
Porformanco Contract to PMT lovel	PMT Group & Unit Lovel, Individual Rates	tremool	k									l	
Provide copy of final Performance													
Contract approved by PMT	PMT Group & Dopt Lovel	trtucol	k										
2. Porformanco Monitoring/Foodback Sc	usions and Coaching (during the performa	ncoporio	id)										
Opening of the online SPMS for			-										
performance monitoring and feedback													
aftor each quarterly period.	HR Unit, PMT Group & Dopartmont Lovols				Rog	ular barir	(April, J	uly, Octo	ibor, Jan	Jary)			
Manitaring/foodback to be conducted wi	Manitaring/foodback to be conducted by				Rog	ular barir	(April, J	uly, Octo	abor, Jan	Jary)			
PMS Champion	BOD								ıbor, Jan				
Headr of Grover	PMS Champion	_											
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Hoodraf Units	Group Heads				Rog	ular barir	(April, J	uly, Octo	abor, Jan	Jary)			
Individual Ratee	Unit Hoad				Reg	ular barir	(April, J	uly, Octo	abor, Jan	Jary)			
3. Porformanco Roviou and Evaluation (a	nd of each performance period)												
a. Annual Porformanco Rating and Rovio		I	_					T					
Graspr	PMSChampion	10eh		\vdash				10th					
Unit	PMT Group Lovel, with Unit Head	5th						5th					
Annual Performance Review				$\overline{}$									15th
*Opening of the online SPMS for Rating			_	_				_	_			_	1240
and Review. Direcursion of Office	PMT Group and Unit Lovel	l		1				l				l	l
Assessment together with concerned		l						l				l	l
Hoadr of Office, barod on Annual		l						l				l	l
Porformanco Roviou dano an 15th of		10th											
Final Office Performance Report,	PMT, PCT, Group and Unit Lovel	l						l				l	l
calibrated and approved by respective PMTs to be returned to the above		30th						30eh				l	l
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l b. SamirAnnual Parformanca Raviau for													
	individual performers wing the PTWAR:			_				1	1	1		I	
	individual porformors wing the PTWAR: PMT respective levels		10th					10th				_	
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Head of Office	PMT raspective levels												
Haad of Offica Staff	PMT raspective levels												
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Heed of Office Staff Head of Office to submit PTWAR and Summary of Individual Ratings to the	PMT raspective levels		20th	Sth				20th	5th				
Head of Office Staff Head of Office to submit PTWAR and Summary of Individual Ratings to the Head of Office to discurs the final rating with the individual ratee 4. Development Planning (end of each pe	PMT respective levels Head of Department/Division Formance period)		20th	5eh				20th	Sth				
Head of Office Staff Head of Office to submit PTWAR and Summary of Individual Ratings to the Head of Office to discuss the final rating uith the individual rate 4. Development Planning (end of each pe Discuss of observeds trengths,	PMT respective levels Head of Department/Division formance period) Immediate supervisor, together with		20th	5th				20th	5th				
Head of Office Staff Head of Office to submit PTWAR and Summary of Individual Ratings to the Head of Office to discuss the final rating uith the individual ratee 4. Development Planning (end of each pe Discuss of observeds trengths, performance/competency gaps and	PMT respective levels Head of Department/Division Formance period)		20th	5th				20th	Seh				
Head of Office Staff Head of Office to submit PTWAR and Summary of Individual Ratings to the Head of Office to discurs the final rating with the individual ratee 4. Development Planning (end of each pe Discurs of observed strengths, performance/competency gaps and ways to address there gaps, career path	PMT respective levels Head of Department/Division formance period) Immediate supervisor, together with	dil	20th 30th	Seh				20eh 30eh					
Head of Office Staff Head of Office to submit PTWAR and Summary of Individual Ratings to the Head of Office to discurs the final rating with the individual ratio d. Development Planning (end of each pe Discurs of observedstrengths, performance/competency gaps and ways to address these gaps, career path and other alternatives	PMT respective levels Head of Department/Division rformance period) Immediate supervisor, together with individual ratee	4th ucc	20th 30th	Seh				20th					
Head of Office Staff Head of Office to submit PTWAR and Summary of Individual Ratings to the Head of Office to discuss the final rating uith the individual ratee 4. Development Planning (end of each pe Discuss of observed strengths, performance/competency gaps and uays to address there gaps, career path and other alternative Discussion of ways to improve	PMT respective levels Head of Department/Division formance period) Immediate supervisor, together with individual ratee Immediate supervisor, together with	4th ucc	20th 30th	Seh				20eh 30eh					
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Head of Office Staff Head of Office to submit PTWAR and Summary of Individual Ratings to the Head of Office to discurs the final rating with the individual ratee 4. Development Planning (end of each pe Dircurs of observed strongths, performance/competency gaps and ways to address there gaps, career path and other alternatives Dircursion of ways to improve Unratifectory/Poor performance,	PMT respective levels Head of Department/Division formance period) Immediate supervisor, together with individual ratee Immediate supervisor, together with	4th ucc	20th 30th	Sth				20eh 30eh	k				

LBP LEASING AND FINANCE CORPORATION SPMS PROCESS FLOW

